



Why Booking a Viewing Trip with MASA International is the Smartest Choice

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INTRODUCTION

Embarking on the journey to find your perfect home on the Costa Blanca or Costa Cálida is an exciting adventure.

While exploring properties independently might seem appealing, partnering with MASA International ensures a stress-free, efficient, and enjoyable experience—tailored specifically to your needs.



Why Choose a MASA Viewing Trip?

With so many properties and locations to choose from, having the right guidance and support is essential to making the best decision. While some buyers opt to explore Spain alone, MASA Viewing Trips offer a smarter way to buy by ensuring:

- ✓ Personalised property search – A fully tailored itinerary based on your requirements and budget.
- ✓ Expert guidance – A dedicated Property Advisor with in-depth knowledge of the area.
- ✓ Time to explore – A relaxed four-night, five-day trip to experience the area properly.
- ✓ Full pre-trip preparation – We ensure you are ready to buy and have all the information you need.
- ✓ No pressure – Our trips are about helping you find your dream home, not high-pressure sales.

As one of our customers recently shared:

“**From the first contact with MASA, we found them to be professional, informative, and helpful. The viewing trip was well-organised, and there was no pressure to buy.**”

(Trustpilot)



CHAPTER 01

Personalised Guidance from Experienced Property Advisors

One of the biggest challenges of searching for a property alone is not knowing where to look. Many buyers drive past fantastic locations simply because they don't know they exist!

With MASA, you'll have a dedicated Property Advisor who will:

🏠 Show you properties that fit your specific criteria – no wasted time viewing homes that don't match your needs.

📍 Guide you through different neighbourhoods – ensuring you don't miss the perfect location.

💡 Give expert insights – sharing local knowledge about amenities, lifestyle, and investment potential.

"MASA made the whole process of buying abroad seamless. Their knowledge and support were invaluable."

📍 ([Trustpilot](#))




CHAPTER 02



COMPREHENSIVE PRE-TRIP PLANNING

Your MASA Viewing Trip is designed around you.

Before you arrive, we take the time to understand:

-  Your budget and property preferences – so we only show you homes that match your needs.
-  Your ideal lifestyle – whether that's near the beach, a golf course, or a lively town.
-  Any questions you have – from legal processes to mortgages, we ensure you're fully informed.

And because everything is arranged for you, you can simply relax and enjoy discovering your dream home in Spain.

CHAPTER 03

A NO-PRESSURE, ENJOYABLE EXPERIENCE

We understand that no one likes high-pressure sales. At MASA, we believe that finding a home should be an exciting and positive experience.

🛑 No rushing, no stress – We allow plenty of time for you to explore properties at your own pace.

🧑‍🎓 Honest advice, not sales tactics – Our team is there to guide, not pressure.

💬 Meet other MASA buyers – During your trip, you may have the opportunity to meet people who have already made the move.

As another customer put it:

💬 ***"MASA listened to what we wanted, showed us the right properties, and made us feel completely comfortable with our decision. No pushy sales—just great service!"***

📍 ([Trustpilot](#))



CHAPTER 04

When is the Right Time to Take a MASA Viewing Trip?

Buying a home in Spain should be an exciting and stress-free process. However, travelling before you are financially ready can lead to disappointment, especially in today's fast-moving market.

We recommend booking a MASA Viewing Trip when:

- ✓ You have your finances in place – If you are a cash buyer, ensure funds are available. If finance is needed, having a mortgage agreement in principle is key.
- ✓ You are ready to find your home – Properties in popular locations sell quickly, so it's best to visit when you're prepared to move forward.
- ✓ You've done your research – Before travelling, we help you understand the costs, legal process, and timeline so you are fully prepared.

Need a mortgage? We can help.

MASA works with trusted Spanish mortgage providers and can assist with mortgage quotes and information to ensure you have everything in place before your trip.

CHAPTER 05



FOUR NIGHTS, FIVE DAYS TO EXPLORE AT YOUR LEISURE

Unlike other agencies that limit trips to two or three days, we believe that you need time to explore. Our four-night, five-day trips allow you to:

🌴 Get a real feel for the area – Spend time in different locations and experience what daily life is like.

🏠 View multiple properties – Without feeling rushed or pressured to decide too quickly.

💡 Meet with legal and financial experts – If needed, we can arrange meetings with lawyers and currency specialists during your stay.

“Your time with MASA is so much more than viewing properties. The emphasis is on experiencing the different areas, meeting locals, and getting a true understanding of life in Spain.”

📍 ([Trustpilot](#))



CHAPTER 06

Incredible Value – What’s Included in a MASA Viewing Trip?

Our all-inclusive Viewing Trips offer exceptional value and start from just £89 per person, including:

- ✈ Return flights from your local airport.
- 🚗 Private transport in Spain—no need to hire a car!
- 🏠 Four nights in a quality hotel with breakfast and evening meals.
- 👤 Dedicated Property Advisor to guide you through the process.

“We felt like VIPs from start to finish—everything was taken care of, and we were made to feel at home.”

📍 ([Trustpilot](#))

Book Your MASA Viewing Trip Today!

Since 1981, MASA International has helped over 36,000 families find their dream homes in Spain. Let us help you too!

☎ Call us today on 020 8686 4696

🌐 Visit [masainternational.com](https://www.masainternational.com) to book your trip!
Your dream home in the sun is waiting for you! ☀